

# Compensation Plan



# Creating Opportunities 4 Ways to Earn Money

## **FINANCIAL OPPORTUNITY**

FINANCIAL FREEDOM AT YOUR OWN PACE

It is with great pleasure that we welcome you to ZYMA! We are very excited to have you on board with us and that you have chosen this new venture.

Our mission is to provide you with high quality products you will be proud to represent and share with others to impact lives physically and financially. ZYMA is committed to providing Members the promise of a great life. We look forward to having you in the ZYMA team!

At ZYMA we have built a program with four easy ways to earn income and grow your successful business:

- Personal Sales
- Fast Start Bonus (FSB)
- Unilevel Commissions
- · Rank Advancement Bonuses.

# 4 WAYS TO EARN MONEY TAILORED RIGHT FOR YOU



As a ZYMA Member you have the opportunity to purchase our products at a discount rate for personal use or for resell. Products can be sold at our suggested retail price or more. There are no limits on the amount of products that you can sell, the more you sell the more you could earn.

## **EXAMPLE:**

A \$95 Retail Value at 30% Off = \$66.50 Estimated Earnings \$22.50

NOTE: ZYMA Members are not obligated to sell products. All references to income, implied or stated, does NOT guarantee any level of income or earnings to any ZYMA Member.





Obtain additional earnings by personally enrolling new Zyma Members within your first 30 days. Earn \$15 per enrollment when you enroll 2-4 new Direct Qualified Zyma Members (DQZM) within your first 30 days. After 5 DQZM, earn \$20 bonus for each enrollment within your first 30 days.

#### RULES AND CONDITIONS:

- Fast Start Bonus (FSB) only applies to your first 30 days as a new ZYMA Member.
- · Unlimited enrollments.
- FSB applies only to your First Level or Personal Enrollments.
- · One time bonus.

ZYMA Members are not obligated to participate in the Fast Start Bonus Program.

## **ENROLL 2 QUALIFIED ZYMA MEMBERS**

IN YOUR FIRST MONTH AND RECEIVE A

\$30 BONUS



## **ENROLL 3 QUALIFIED ZYMA MEMBERS**

IN YOUR FIRST MONTH AND RECEIVE A \$45 BONUS



## **ENROLL 4 QUALIFIED ZYMA MEMBERS**

IN YOUR FIRST MONTH AND RECEIVE A \$60 BONUS



## **ENROLL 5 QUALIFIED ZYMA MEMBERS**

IN YOUR FIRST MONTH AND RECEIVE A \$100 BONUS







## EARN FROM YOUR ORGANIZATION UNILEVEL COMMISSIONS

ZYMA offers a dynamic Unilevel Commission system that rewards your recruting efforts. With no limits on your Personally Enrolled Members, the more you enroll in your First Level the more you will earn.

In order to qualify for commissions Members must maintain a Commission Qualified or Active Member status within the monthly Commission Cycle. To become Commission Qualified, Members must meet the minimum Personal Volume (PV) required of \$250. ZYMA Starter Kits are setup to meet the PV required to be Commission Qualified. Enrolling in our Autoship program is a great way to guarantee Commission Qualified status each month.

Monthly Commissions Cycles are determined by the current calender year. Commissions Cycles will begin on the first day of each calendar month, cutoff date will be the last day of each calendar month at 11:59 PM.

## LEVELS AND COMMISSIONS

PERCENTAGES

	1-2 Direct QZM	3-4 Direct QZM	5 Direct QZM
FIRST LEVEL	15%	18%	20%
SECOND LEVEL	5%	8%	10%
THIRD LEVEL	9 9 -	3%	5%
FOURTH LEVEL	-	2%	3%
FIFTH LEVEL	-	-	2%

## **ORGANIZATIONAL SCHEME**

UP TO FIVE LEVELS





## **COMMISSIONS PERCENTAGES**

**EXAMPLES** 

## 1DIRECT QZM

EARNS A 15% COMMISSION



### 2 DIRECT QZM

UNLOCKS SECOND LEVEL AT 5% COMMISSION



#### 3 DIRECT QZM

INCREASES FIRST LEVEL TO 18% COMMISSION UNLOCKS THIRD LEVEL

### 4 DIRECT QZM

UNLOCKS FOURTH LEVEL AT 2% COMMISSION





#### 5 DIRECT QZM

UNLOCKS ALL 5 LEVELS AT MAXIMUM COMMISSION PERCENTAGES



## UNILEVEL COMMISSIONS RULES AND CONDITIONS

- Must be a Qualified Zyma Member or Commission Qualified status in order to receive any possible commissions.
- The number of Direct Qualified Zyma Members will determine the downline levels qualified for possible commissions.
- Commissions will be paid 7-10 days after the commission cut off date.
- There is NO obligation to become Commission Qualified. However, you will not be entitled to qualify for any possible commissions on the closing Commission Cycle.





## **RANK ADVANCEMENT**

BONUSES

These bonuses are designed to reward ZYMA Member's recruting efforts. At the same time it encourages the Member to work together as a team with his/her organization. The more your team advances in ranks, the higher ranks you could achieve.

#### **RULES AND QUALIFICATIONS:**

- Must be a QZM to achieve Rank Advancements.
- One time bonus, per Rank Advancement.
- Rank Advancements can be acheived in multiple months, enrollments will be accumulative until Rank is achieved.
- There is no obligation to qualify for bonuses or commissions.

## **RANK 1 ADVANCEMENT**

RECRUIT FIVE (5) DIRECT QUALIFIED ZYMA MEMBERS AND RECEIVE A \$50 BONUS



## **RANK 2 ADVANCEMENT**

ACHIEVE RANK 2 ADVANCEMENT WHEN ONE OF YOUR FIRST LEVEL MEMBER ACHIEVES RANK 1 ADVANCEMENT STATUS. RECEIVE A \$75 BONUS



## **RANK 3 ADVANCEMENT**

ACHIEVE RANK 3 ADVANCEMENT WHEN TWO OF YOUR PERSONALLY ENROLLED ZYMA MEMBERS ACHIEVES RANK 1 ADVANCEMENT. RECEIVE A \$100 BONUS



